

Introduction to Statistics

Understanding quantitative analysis, interpretation, and decision-making in modern business and academic contexts



Etymology: The Roots of Statistics

1

Latin

Statisticum

State affairs

2

Italian

Statistia

Political state

3

German

Statistik

Numerical data

4

Modern Meaning

Quantitative information of human interest

STATISTICS
DTRCIANTINGIATUNGE

→ numerical / quantitative

What Statistics Means Today

Statistics represents **quantitative and numerical data** used for:

- Systematic calculation
- In-depth analysis
- Evidence-based decision-making



INNOVATION
SYNERGY
GROWTH



Two Fundamental Types of Data

Qualitative Data

Descriptive information

Categories and characteristics

Non-numerical attributes

Quantitative Data

Measurable information ↵

Numerical values ↵

Can be calculated ↵

The Statistical Analysis Process

CCAL
↑ ↑ ↑ ↑

01

1st stage

Collection of Data

Gathering information from reliable sources and establishing foundation

02

2nd

Classification & Tabulation

Organising raw data into structured, comparable formats

03

3rd

Analysis

Applying formulas, charts, and statistical methods to reveal patterns

04

4th

Interpretation

Drawing conclusions and translating findings into actionable insights



Phase 1: Collection of Data

The **foundation** of all statistical analysis

- Identify reliable sources
- Ensure data accuracy
- Establish sampling methods
- Document collection process



Phase 2: Classification & Tabulation

Transform raw data into **organised, structured information**

- Group similar data points together
- Create meaningful categories
- Enable comparison and pattern recognition

Phase 3: Analysis of Data

Transform numbers into insights

- Apply statistical formulas
- Create visual representations
- Identify trends and patterns
- Test hypotheses



Phase 4: Interpretation of Data

The final step: translating analytical results into **meaningful conclusions** and actionable recommendations



Why Statistics Matters



Business & Economics

Market analysis, forecasting, strategic planning



Medicine & Healthcare

Clinical trials, disease tracking, treatment efficacy



Weather & Climate

Prediction models, pattern analysis, forecasting



Finance & Banking

Risk assessment, investment decisions, credit evaluation



Sports Analytics

Performance tracking, strategy optimisation, predictions



Core Functions of Statistics

Presents Facts Clearly

Transforms complex information into understandable formats

Simplifies Complexity

Reduces large datasets into manageable summaries

Enables Comparison

Facilitates meaningful comparisons across groups and time

Supports Forecasting

Predicts future trends based on historical patterns

Statistics in Business & Economics

Essential for **strategic decision-making**

- ✓ Demand forecasting
- ✓ Market trend analysis
- ✓ Consumer behaviour patterns
- ✓ Competitive intelligence
- ✓ Resource allocation



Applications in Medicine & Weather



Medical Research

Clinical trial design

Disease prediction models

Treatment effectiveness analysis

Epidemiological studies



Weather Forecasting

Climate pattern analysis

Predictive modelling

Extreme event forecasting

Long-term climate projections





Finance & Banking Applications



Risk Analysis

Assessing investment risks and market volatility



Credit Evaluation

Determining creditworthiness and loan eligibility



Portfolio Management

Optimising investment portfolios for maximum returns

Understanding Statistical Limitations

α

No Individual Study

Focuses on aggregates, not individual cases

α

Ignores Qualitative Data

Cannot analyse non-numerical information

α

Average-Based Results

May obscure important variations and outliers

α

Potential for Bias

Results depend on collection and analysis methods





Population vs Sample

Population

The **entire dataset** of interest

Complete collection of all elements

Often impractical to study fully

N

Sample

A **representative subset** of the population

Selected for practical study

Used to make inferences about population

n



Variates and Attributes

Variate

Numerical characteristic that can be measured

Examples: height, weight, temperature, income

Varies quantitatively

Attribute

Qualitative characteristic that describes categories

Examples: gender, colour, nationality, occupation

Varies qualitatively



Types of Quantitative Variables

Discrete Variables

#1

Countable distinct values

Whole numbers only

Examples:

- Number of family members
- Cars owned
- Students in class

Continuous Variables

#2

Measurable values on a scale

Any value within range

[Fraction/Integer]

Examples:

- Height and weight
- Temperature
- Time duration

Statistics
mean, median

parameters

Sample vs Population Measures

Category	Mean	Standard Deviation	Size
Population	μ (mu)	<u>σ (sigma)</u>	<u>N</u>
Sample	$\bar{x}$ (x-bar)	s	<u>n</u>

Greek letters denote population parameters; Roman letters denote sample statistics

Capital



Primary Data

Collected firsthand by the researcher

Advantages:

- ✓ Highly accurate and reliable
- ✓ Tailored to specific needs
- ✓ Up-to-date information

Disadvantages:

- Time-consuming
- Costly to collect

Secondary Data

Information **previously collected** by other agencies or researchers

Advantages:

- ✓ • Quick and economical
- ✓ • Readily accessible
- ✓ • Covers broader scope

Disadvantages:

- ✓ • May lack precision for specific needs
- ✓ • Potential accuracy concerns
- ✓ • Possible outdated information





Primary vs Secondary Data

1

Primary Data

Original collection ✓

More reliable and specific ✓

Higher cost and time investment ✓

2

Secondary Data

Derived from existing sources ✓

More accessible and economical

Lower precision for specific research ✓



Classification of Data

Arranging data into **homogeneous groups** to reveal patterns

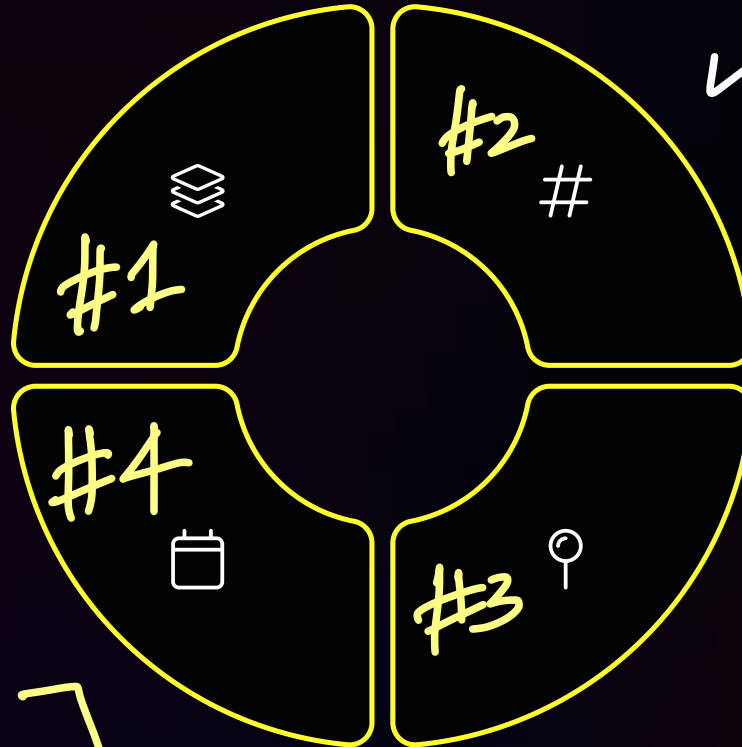
- Identifies relationships between variables
- Facilitates meaningful comparisons
- Reveals hidden trends and patterns

Four Bases of Classification

✓ Qualitative

Based on attributes or qualities

Example: gender, education level



✓ Quantitative

Based on numerical values

Example: age, income

✓ Geographical

Based on location or region

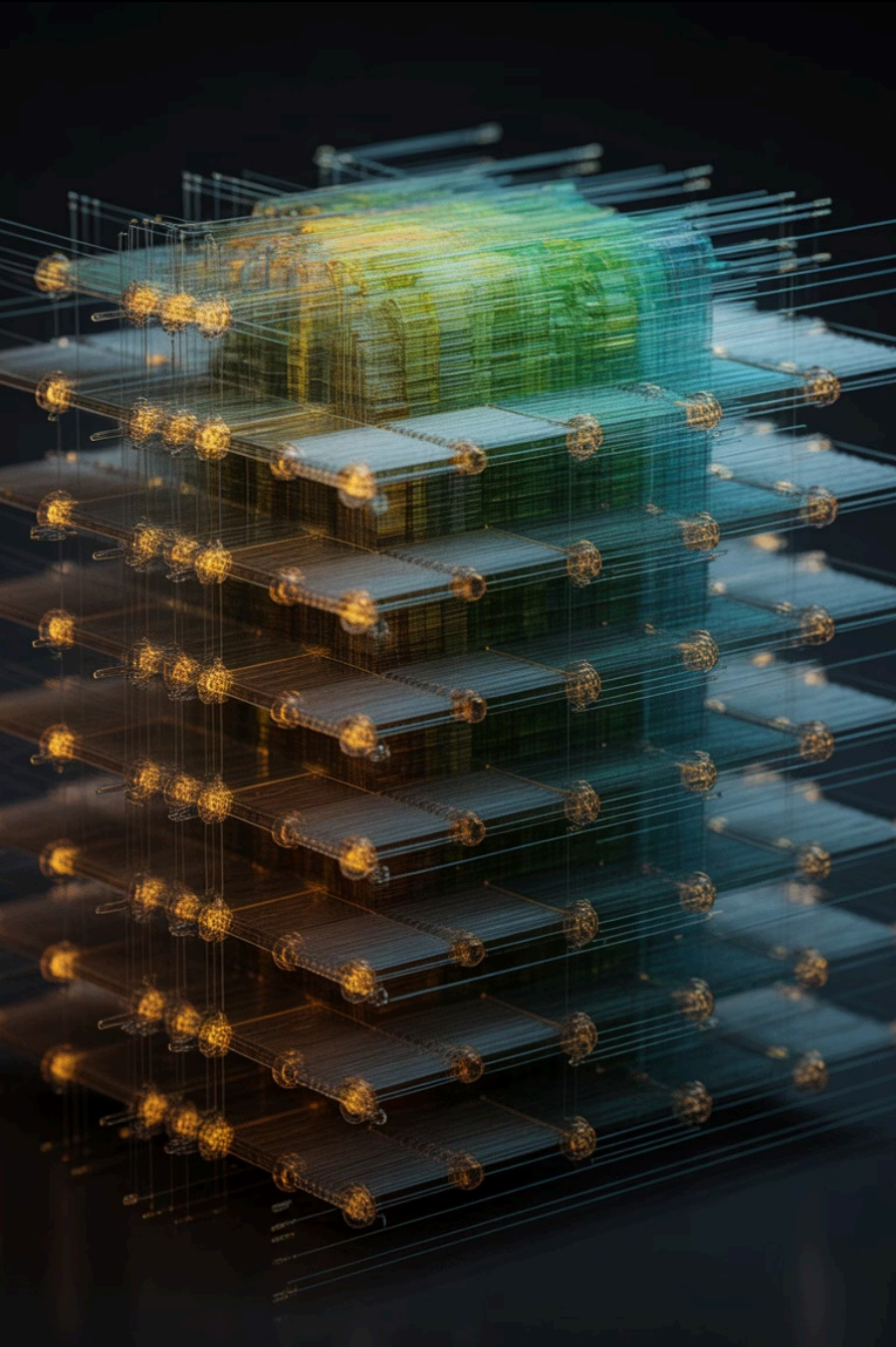
Example: country, city

✓ Chronological

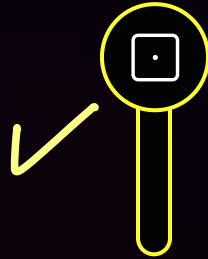
Based on time periods

Example: year, quarter

[Temporal Base]



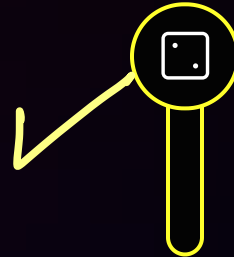
Types of Classification



One-Way Classification

Data classified by single characteristic

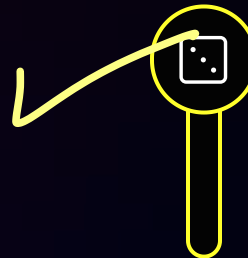
Example: Students by age



Two-Way Classification

Data classified by two characteristics

Example: Students by age and gender



Multi-Way Classification

Data classified by more than two characteristics

Example: Students by age, gender, and course

#9ml Frequency Distribution

Variable → discrete
→ continuous

Shows how often each value occurs in a dataset

Used for:

- Discrete data (exact counts)
- Continuous data (grouped intervals)
- Identifying patterns and outliers
- Understanding data distribution

A	B	C	D	E
32	29	29	31	32
	31	1		
	32	2		
	29	2		





Class interval

$$LCL - \underline{UCL}$$

Class Limits & Intervals

1

Lower Class Limit

Smallest value in the class

2

Upper Class Limit

Largest value in the class

3

Class Width

Upper limit - Lower limit

Open End CI

Above 40

(41, 42)

60-69, 70-79

Class interval → Exclusive
→ Inclusive

Mid-Value (Class Mark)

The midpoint of a class interval

Formula

$$\text{Class Mark} = (\text{Lower Limit} + \text{Upper Limit}) \div 2$$

Purpose

Represents the **central value** of each class for calculations

In → Ex

5-9, 10-14, 15-19
① ② [4.5-9.5]

0-9
0-10, 10-20, 20-30
LCL UCL

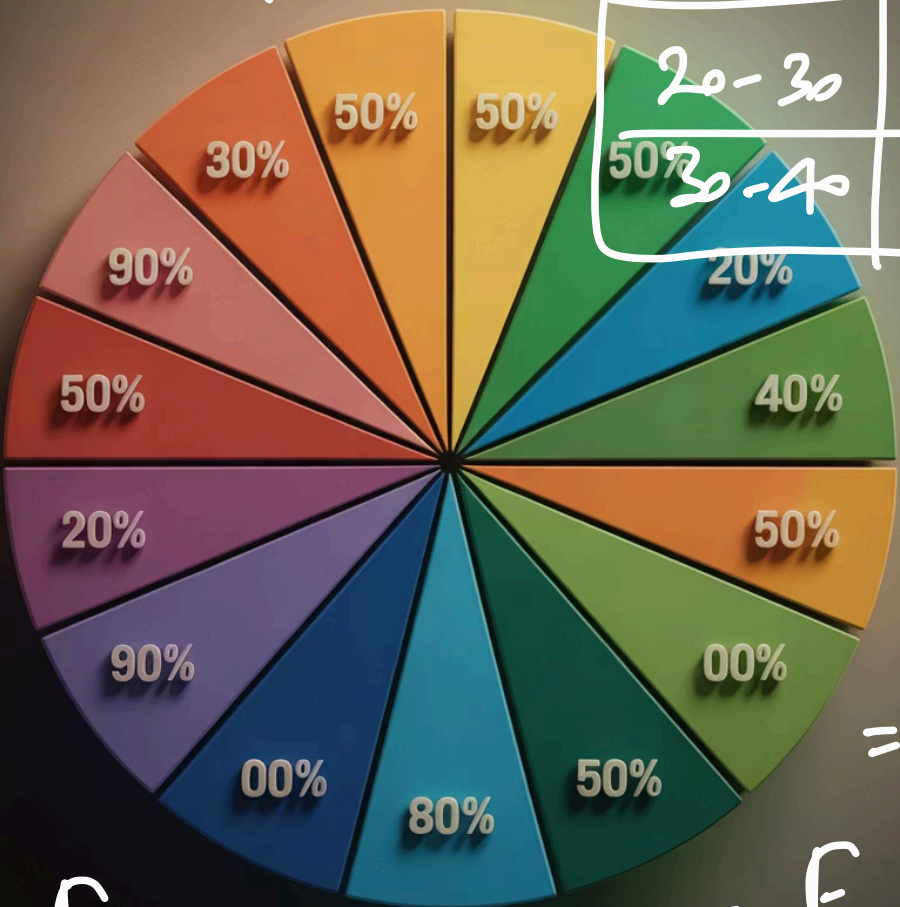
$$\frac{10+0}{2} = 5 \quad \frac{20+10}{2} = 15$$

$$\text{NEW LCI} = 5 - \frac{[10-9]}{2} = 4.5$$

$$\begin{aligned} \text{NEW UCI} &= \text{OLD UCI} + \frac{10-9}{2} \\ &= 9 + 0.5 = 9.5 \end{aligned}$$

C.W $\rightarrow 30-20$
 $= 10$

0-10	5
10-20	7
20-30	12
30-40	8



Frequency density = $\frac{F}{width}$

$= \frac{12}{10}$
 $= 1.2$

Relative & Percentage Frequency

Relative Frequency

Formula: $f / \Sigma f$

Proportion of observations in each class

Values between 0 and 1

$$\frac{f}{\Sigma f}$$

20-30 $\rightarrow$

$$\frac{12}{32}$$

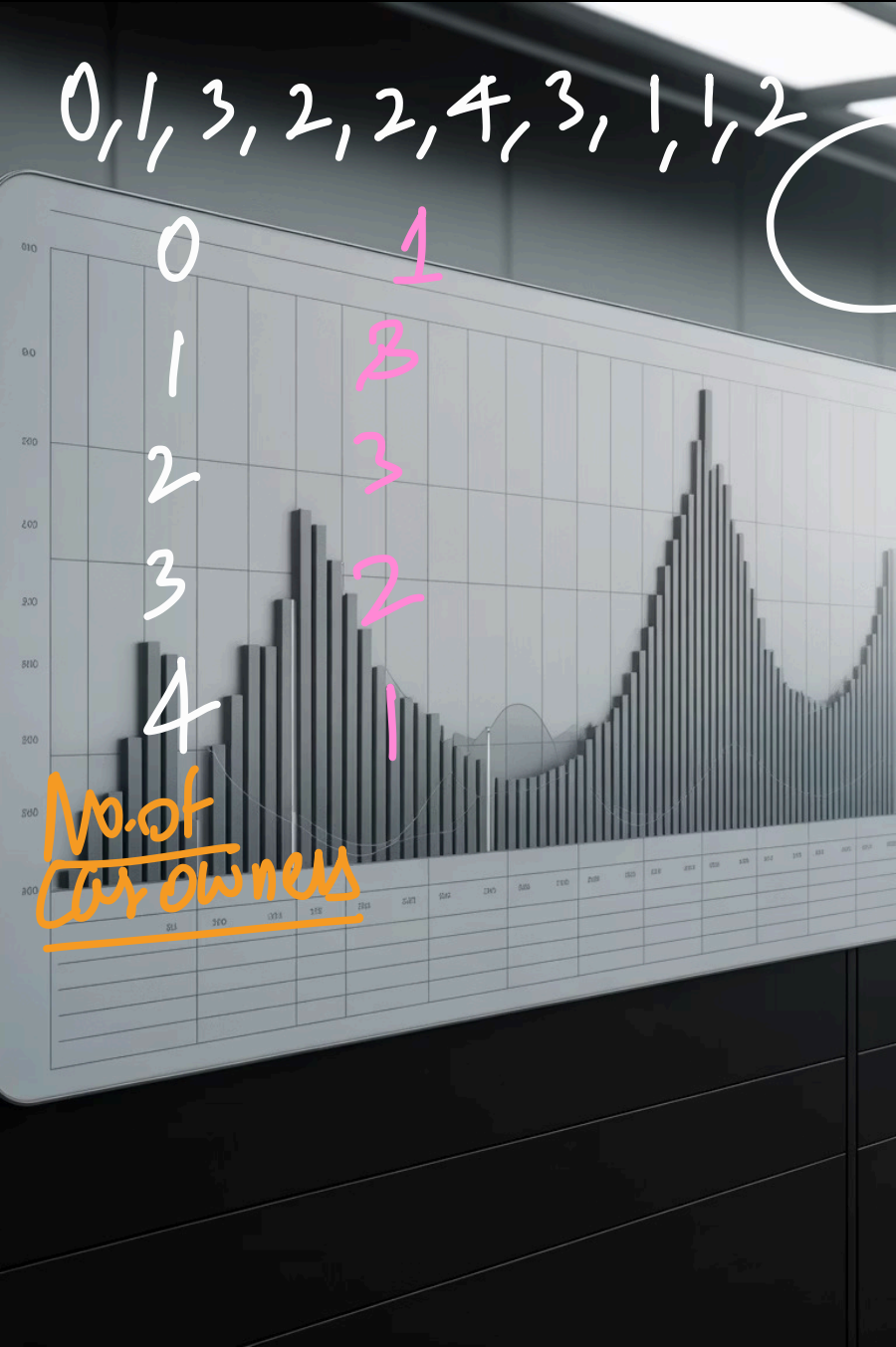
Percentage Frequency

Formula: $(f / \Sigma f) \times 100$

Percentage of observations in each class

Values between 0% and 100%

$$\frac{12}{32} \times 100$$



① Discrete vs Continuous Frequency Distributions

Discrete Distribution

Distinct, countable values

Each value listed separately

Example: Number of children per family

Continuous Distribution

Grouped into intervals or ranges

Data spans a continuum

Example: Height ranges (150–160 cm, 160–170 cm)

15-20	10
20-25	12
25-30	15
30-35	

Both serve as the **foundation** for calculating further statistical measures like mean, median, and standard deviation